

Message Text

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PAGE 01 LIMA 01341 172330Z

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 XMB-04 /023 W

-----180501 085290 /22

R 172210Z FEB 77

FM AMEMBASSY LIMA

TO SECSTATE WASHDC 3750

UNCLAS LIMA 1341

DEPT PLS PASS EXIMBANK FOR TAYLOR

EO 11652: N/A

TAGS: BEXP, PE

SUBJ: PRODUCT OPPORTUNITY - FIRE FIGHTING EQUIPMENT FOR
CUERPO GENERAL DE BOMBEROS VOLUNTARIOS DEL PERU.

REF: STATE 032052; LIMA 1255; STATE 28983;

TAYLOR/KOHN TELCON OF 2/15

1. COMMERCIAL ATTACHE CONTACTED COL. FAP CARLOS FREYRE TO SUPPORT THREE U.S. FIRMS BIDDING ON \$33 MILLION TENDER FOR FIRE-FIGHTING EQUIPMENT. FREYRE STATED THAT DEADLINE FOR SUBMISSION OF RECOMMENDATION ON PURCHASE BY COMITE NACIONAL DE DEFENSA CIVIL, WHICH HE HEADS, TO INTERIOR MINISTER WAS JANUARY 17. HE HAS DELAYED SUBMISSION AWAITING FINANCING COMMITMENT FROM EXIMBANK BUT INDICATED THAT HE MAY NOT BE ABLE TO POSTPONE MUCH FURTHER. COMATT INDICATED THAT EXIMBANK DECISION WOULD BE TAKEN ON FEBRUARY 23 AND REQUESTED THAT HE BE PATIENT A BIT LONGER. FREYRE WAS NON-COMMITAL BUT ASKED THAT EMBASSY REQUEST EARLIEST POSSIBLE COMMITMENT IN WRITING FROM EXIMBANK IN SUPPORT OF J. HOFMAN OVERSEAS AND LA FRANCE EXPORT SALES CORP. SO THAT U.S. FIRMS ARE NOT DISADVANTAGED VIS-A-VIS OTHER BIDDERS.

2. COMATT ALSO EXPRESSED GENERAL INTEREST IN BID OF YOUNG FIRE EQUIPMENT COMPANY. IS THERE ANY SPECIFIC ACTION RICHARD YOUNG WOULD LIKE EMBASSY TO TAKE IN ADDITION TO ABOVE? FREYRE SUGGESTED
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A LETTER FROM USDOC REGARDING THE BONA FIDES OF COMPETING FIRMS WOULD BE USEFUL.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Sent Date: 17-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
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Handling Restrictions: n/a
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Litigation History:
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Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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